

## Change Management Projects

Project	Role of FocusFirst	Company	Project Length
Veeva / Salesforce.com CRM Introduction (CRM)	<ul style="list-style-type: none"> <li>– Global Change Management</li> <li>– Communications</li> </ul>	Fortune 500 Company (Pharma)	8 months
Ariba Introduction (Procurement platform)	<ul style="list-style-type: none"> <li>– Global Change Management</li> <li>– Communications</li> <li>– Employee Engagement</li> </ul>	Fortune 1000 Company (Pharma/Chemical)	10 months
SAP ByDesign Introduction (ERP)	<ul style="list-style-type: none"> <li>– Global Change Management</li> <li>– Communications</li> <li>– Employee Engagement</li> </ul>	Fortune 1000 Company (Pharma/Chemical)	9 months
Adobe Sign Introduction (Digital Signature)	<ul style="list-style-type: none"> <li>– Regional Change Management</li> <li>– Communications</li> </ul>	Fortune 1000 Company (Pharma)	2 months
Website Relaunch (Adobe Experience Manager)	<ul style="list-style-type: none"> <li>– Global Change Management</li> <li>– Communications</li> <li>– Employee Engagement</li> </ul>	Fortune 500 Company (Pharma)	16 months
Digital Workplace (Strategy, Organization)	<ul style="list-style-type: none"> <li>– Global Change Management</li> <li>– Communications</li> <li>– Employee Engagement</li> </ul>	Fortune 500 Company (Pharma)	1 month
Regulatory Pharma Software (Compliance)	<ul style="list-style-type: none"> <li>– Global Change Management</li> <li>– Communications</li> <li>– Employee Engagement</li> </ul>	Fortune 500 Company (Pharma/Chemical)	14 months
Sharepoint Intranet Introduction (Internal Communication & Collaboration)	<ul style="list-style-type: none"> <li>– Global Change Management</li> <li>– Communications</li> <li>– Employee Engagement</li> </ul>	Fortune 500 Company (Pharma/Chemical)	6 months
Digital Strategy (Branding & Communications)	<ul style="list-style-type: none"> <li>– Strategic Change Management</li> </ul>	Fortune 500 Company (Pharma/Chemical)	1 month

And many more projects that are restricted by NDA